

From Reims to Madrid via Germany, TRANSDEV increases its growth in Europe

In keeping with its plan for growth announced at the beginning of the year, the TRANSDEV group has reaffirmed its presence in Europe.

TRANSDEV has signed an exceptionally large contract (1.4 billion euros over a period of 33 years) for the conception and implementation of a tramway system in Reims, as well as the management of its urban transport.

Thanks to the acquisition of the STERZENBACH group, TRANSDEV has marked its entrance to the German bus operating market and has confirmed its vocation as an investor for modernised suburban transport.

TRANSDEV, an expert in tramway operations, will assist with the technical maintenance for two new lines in the Spanish capital of Madrid.

Reims - a 1.4 billion euro contract over a period of 33 years

TRANSDEV, member of the MARS (Mobilité Agglomération RémoiSe)¹ Group, signed a concession contract on 13 July 2006 with Reims Métropole for the design and implementation of the tramway system, as well as the management of urban transport in Reims.

By ensuring the turnaround and operation of the Reims multimodal transport network, TRANSDEV, a 17% shareholder, is committing itself to partner with Reims Métropole for the next 33 years.

The Group won this 1.4 billion euro contract thanks to:

- the originality and technical quality of its operations proposal (especially with the continuation of the tramway line to the HST station in Bezannes)
- its experience in the modernisation of public transport networks and its ability to mobilise the employees of a company around an urban transport project
- its place as a world leader in the tramway market.

TRANSDEV will assume the existing bus network (163 vehicles) and is committing itself to modernising the network to render it totally accessible.

Prior to launching the tramway service, TRANSDEV will prepare the operating company for this new network. During the work phase, the operator will ensure its mission of consultation and technical assistance to the project supervisor and will integrate all the operating elements into the project so as to ensure technical and commercial success. With the implementation of the service scheduled for 2010, the new tramway will stretch over 11.2 km.

¹ The MARS Group is comprised of: ALSTOM Transport SA, Bouygues Construction (Bouygues Travaux Publics, Pertuy, Quille), COLAS SA, TRANSDEV SA, Caisse des Dépôts, IXIS Corporate & Investment Bank, Caisse d'Épargne Champagne Ardenne, SNC LAVALIN Inc., Pingat Ingénierie SAS.

"Beyond the price and technical quality of the tramway, which confirms the excellence of the CITADIS tool that was developed by ALSTOM, and the choice of ground power supply, we proposed the continuation of the tramway line to the TGV (high speed train) station in Bezannes. This will take place at the same time as the launching of the tramway service. In my opinion, this proposal, as well as TRANSDEV's capacity to mobilise a public transport company around a large urban project, were the determining factors in the final choice by Reims Métropole," proudly states Philippe Segretain, President of TRANSDEV Group.

The acquisition of the STERZENBACH Group (SZ VB) in Germany

Thanks to the acquisition of the SZ VB group, TRANSDEV has provided itself with a real platform for development in Germany, which today is one of the largest public transport markets in Europe. This operation is strategic for TRANSDEV, which plans on becoming a key player in this country. It also strengthens the rail business for Trans Regio, a subsidiary of EuRailCo².

Established in Rhineland Palatinate, in Hesse and in Northern Rhineland – Westphalia, SZ VB is one of the main providers of German regional public bus transport. The Group's business activities represent a turnover of 25 million euros, a fleet of 260 buses and 340 employees. Its activity is entirely devoted to public passenger transport.

The SZ VB Group operates through six direct subsidiaries and has holdings in several bus companies in these three states.

The regional transport activity of SZ VB Group is complementary to that of EuRailCo on common trunks between Cologne, Koblenz and Mainz.

After Tenerife, the Group will be established in Madrid, within a concession for a period of 30 years.

TRANSDEV and its subsidiary, Transamo³, through their association with a consortium comprised of OHL and COMSA, public works companies, and of the AHORRO CORPORACIÓN Financial Group, just won the invitation to tender for the construction, operation and maintenance of the T2 and T3 lines of the light rail metro in Madrid.

Requiring an investment of 600 million euros, these two new lines measuring 22 km will service the West and North-West areas of Madrid. They will be launched in April 2007, their construction having been underway since January 2005.

As a technological partner of the consortium, TRANSDEV will become involved during the construction phase, on a pre-operative and technical assistance basis for its start-up.

During the operational phase, TRANSDEV will provide technical assistance for the entire network.

² Corporate joint rail venture TRANSDEV/RATP Development

³ A TRANSDEV subsidiary, specialising in project management support for the design and implementation of large public transport projects.

TRANSDEV, a subsidiary of the Caisse des Dépôts, is one of the major operators in Europe in the field of public transport. With 9 tramway networks (Grenoble, Melbourne, Montpellier, Mulhouse, Nantes, Nottingham, Orleans, Strasbourg and Valenciennes) 1 network under construction (Tenerife), 1 network project being drafted (Edinburgh) and 2 metros in operation (Oporto and Genova), TRANSDEV holds the position as world leader in this market. Through 86 urban networks and 44 interurban networks in France, the United Kingdom, Spain, Portugal, Italy, Germany and Australia, TRANSDEV ensures the transport of more than one billion passengers every year. The Group manages a fleet of 9,540 coaches and buses, 950 tramways, 92 metros, 18 trains and 23 river shuttles. It has more than 26,000 employees, of which 10,000 are outside of France. Its consolidated turnover for 2006 is estimated at a billion euros and its business volume will exceed 1.5 billion euros.

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